



**Workforce Development Board
Career Services Committee**
Workforce Santa Cruz County Career Center
18 W. Beach Street, Rms. 2 and 3
Wednesday, January 16, 2019, 3:00 p.m.

18 W. Beach Street
Watsonville, CA 95076
(831) 763-8900
www.santacruzwb.com

Agenda

- I. **Call to Order/Welcome**
- II. **Introductions**
- III. **Public Comment** – For items not listed on the agenda (limited to 3 minutes)
- IV. **Approval of Minutes from September 26, 2018 meeting2-5**
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- V. **Service Provider Activity Reports** – Sueños, Cabrillo College, Goodwill, Eckerd Connects
- VI. **Consent Items**
C.1 Career Services PY 18-19 Q1 Update **6-12**
C.2 AJCC Hallmarks of Excellence Action Plan Update **13-15**
- VII. **Presentations:16**
 - Third Sector Capital Partners, Inc. – Work Experience Contracts
- VIII. **Administration**
A.1 Re-Contracting Program Year 19-20, WIOA Service Providers ...**17-18**
- IX. **Chairperson's Report**
- X. **Announcements/Information Sharing**
- XI. **Adjournment**

Next Meeting: Wednesday, April 24, 2019 @ 3:00 p.m.
Watsonville Career Center
18 W. Beach Street, Rooms 2 and 3

Career Services Committee
MEMBERS:

Elyse Destout, Chair
Photography by Elyse Destout
Andy Hartmann, Vice Chair
IBEW Union, Local 234

Christina Cuevas, Program Director
Community Foundation of Santa Cruz County
MariaElena De La Garza, Executive Director
Community Action Board

Mary Gaukel Forster, Executive Director
Your Future Is Our Business
Fernando Giraldo, Chief Probation Officer
Santa Cruz County Probation Department

LeNae Liebetrau,
Senior Vocational Rehabilitation Counselor
Department of Rehabilitation

Denise Moss
Cabrillo College

DIRECTOR:
Andy Stone

Mission: Santa Cruz County Workforce Development supports the Community by cultivating economic vitality and assisting Jobseekers by creating programs that train, educate, and support the workforce to develop key and timely skills. We assist Business to secure the talent they need to thrive now, and into the future.

The County of Santa Cruz does not discriminate on the basis of disability, and no person shall, by reason of a disability, be denied the benefit of the services, programs, or activities. This meeting is located in an accessible facility. If you are a person with a disability and require special assistance in order to participate in the meeting, please call (831) 763-8900 (TDD/TTY- 711) at least 72 hours in advance of the meeting in order to make arrangements. Persons with disabilities may request a copy of the agenda in an alternative format. As a courtesy to those affected, please attend the meeting smoke and scent free.



**Workforce Development Board
Career Services Committee
Watsonville Career Center
18 W. Beach St., Watsonville
Wednesday, September 26, 2018, 3:00 p.m.**

18 W. Beach Street
Watsonville, CA 95076
(831) 763-8900
www.santacruzwb.com

The Vice-Chair called the meeting to order at 3:03 p.m., and a quorum was established. Members, staff and guests introduced themselves.

Committee Members in Attendance

De La Garza, MariaElena
Destout, Elyse – Chair
Gaukel, Mary
Hartmann, Andy – Vice Chair
Moss, Denise
Rodriguez, Diana – sub-in for LeNae Liebetrau

Committee Members Absent

Cuevas, Christina
Giraldo, Fernando
Liebetrau, LeNae

Staff in Attendance

Chevalier, Katy – Program Manager WTW
Gazza, Laurel – WDB Administrative Aide
Paz-Nethercutt, Sara – WDB Senior Analyst
Stone, Andy – WDB Director

Guests

Diaz, Brenda – Goodwill Central Coast
Guthrie, Anne – Goodwill Central Coast
Macias, Nohemi - SCCOE-Sueños
Reyes, Karen – Cabrillo College
Romero, Juan Luis – CAB Alcance
Ullestad – Sharolynn – Eckerd Connects

Subject: Public Comment

There was no public comment.

**Career Services Committee
MEMBERS:**

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Executive Director
Your Future Is Our Business

Fernando Giraldo, Chief Probation Officer
Santa Cruz County Probation Department

Moss, Denise,
Cabrillo College

LeNae Liebetrau,
Senior Vocational Rehabilitation Counselor
Department of Rehabilitation

DIRECTOR:
Andy Stone

Subject: Approval of April 25, 2018 and July 25, 2018 Meeting Minutes

Chair Andy Stone made a brief announcement that it was discovered, thru Roberts' Rules of Parliamentary Procedure that past meeting minutes could be voted on by members who did not attend those meetings, and abstention wasn't mandatory.

Action: It was moved to approve the April 25, 2018 and July 25, 2018 meeting minutes.

Status:	Motion to Approve:	MariaElena De La Garza
	Motion Seconded:	Denise Moss
	Abstention:	None
	Committee Action:	All in favor, motion passed

Subject: Service Providers' Activity Report

Anne Guthrie from Goodwill Central Coast gave a report on the PY 18/19 Qtr 1 status of their program so far and cited the success story of a participant who was able to change careers after a layoff.

Sueños project coordinator Nohemi Macias gave a Sueños program status recap, also for PY 18/19 year, Qtr 1, which included statistics and goals, and included a success story. Chair Elyse Destout suggested that COE Sueños meet with participants of the Diamond Tech High School Mentorship Program.

Karen Reyes, of Cabrillo College SRSN, also gave an update on their program, with a success story of a participant.

Subject: Consent Items:

C.1 Career Service Provider Financial Performance and Participant Report for Q4 PY 17/18

C.2 AJCC Hallmarks of Excellence Action Plan Update

C.3 WIOA AJCC Affiliate Site MOU II

WDB Director Andy Stone noted that information and statistics for item C.1 was 6 months more current than what was listed in the item for the July 25, 2018 meeting.

Status:	Motion to Approve Consent items:	Mary Gaukel
	Motion Seconded:	Denise Moss
	Abstention:	None
	Committee Action:	All in favor, motion passed

Presentation items:

Katy Chevalier, Program Manager for the Employment and Benefit Services Division of the County of Santa Cruz Human Resources Dept., presented on the upcoming CalWORKs 2.0 Program and its practices, including new tools learned, and the 4 step process for setting goals. She also stated that the program rollout would be in full swing by March 2019.

Nohemi Macias, Project Coordinator for the WIOA Sueños Program, of the Santa Cruz Office of Education, gave an annual report for PY 17/18 and recapped statistics and demographics. She noted a slight change in gender served, now more males served than females. She also gave the statistics for In-School-Youth vs. Out-of-School-Youth.

Subject: VI. Administration Item: (discussion only, no vote)

A.1 – Committee Member Recruitment:

WDB Director Andy Stone stated that committee membership is in compliance with WDB/WIOA guidelines and more recruiting wasn't currently needed, but always welcomed. The committee noted their willingness to keep the item on future agendas.

Chairperson's Report –

Chair Elyse Destout announced that the Monterey Bay Youth Outdoor Day event would take place October 5-6, 2018 at the Santa Cruz County Fairgrounds. She also mentioned the Diamond Tech High School Mentorship Program meetings and encouraged committee members to volunteer.

VIII. Announcements/Information Sharing

Denise Moss and Karen Reyes, of Cabrillo College, announced that their Cabrillo College Career Night would take place at the end of October.

Meeting adjourned at 4:32 p.m.

**Next Meeting: Workforce Development Board Meeting
Thursday, December 6, 2018 @ 8:30 am
Seacliff Room, at Seacliff Inn
7500 Old Dominion Court
Aptos, CA**

**Career Services Meeting
Wednesday, January 19, 2019 @ 3:00pm
Watsonville Career Center, Rooms 2 and 3
18 W. Beach Street
Watsonville, CA**



☐ Action ☒ Consent ☒ Information ☐ Discussion

C.1 Workforce Services Provider Report

COMMITTEE:	Career Center Committee	MEETING DATE:	January 16, 2019
STAFF NAME: Andy Stone, WDB Director; Katy Chevalier, ES Program Manager; Sara Paz-Nethercutt, Sr. Analyst			

SUMMARY:

Reports outlining each workforce services contractor's financial, federal (if applicable), and contract performance are attached.

☒ Attachment(s)

SUGGESTED MOTION: (if applicable)

COMMITTEE DATE	COMMITTEE APPROVAL: <input type="checkbox"/> Yes <input type="checkbox"/> No Other:
BOARD DATE 12/06/18	BOARD APPROVAL: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No Other:

C.1 Attachment 1

WIOA Youth - Financial and Performance Report for Program Year 2018-19

Youth - Budget v. Expenditures (Through 9/30/2018)

SCCOE - Sueños	In-School	Out-of-School	Total
Budget	\$193,750	\$581,250	\$775,000
Invoiced Amount	\$54,349.12	\$113,621.28	\$167,980.40
Balance	\$139,400.88	\$467,628.72	\$607,029.60
Percent Invoiced	28%	19.5%	21.6%

Work Experience-Direct to Youth	In-School	Out-of-School	Total
Budget	\$33,831.12	101,493.36	\$135,324.48
Invoiced Amount	\$8,982.83	\$4,666.58	13,649.41
Balance	\$24,848.29	\$96,826.78	121,675.07
Percent Invoiced	26.5%	4.5%	10%

Youth – Federal Performance Goals (Through 9/30/2018)

Measure	Target Performance Level	Performance through 1st Quarter	1st QTR % of Target Achieved	Met 80% Target?
Education ,Training or Employment 2nd Qtr post exit	65.4%	100%	152%	YES
Education ,Training or Employment 4th Qtr post exit	62.0%	71.4%	115%	YES
Credential Rate	53%	94.4%	178%	YES

Youth - Contract Objectives (Through 9/30/2018)

SCCOE – Sueños Contract Objectives	Annual Plan	Q1 Target	Q1 Actual	% Annual Plan
Cumulative Enrollments	150	72	74	49%
Youth Secondary diploma or equivalent	15	5	6	40%
Placement in unsubsidized employment or post-secondary education	65	20	20	30.7%
Credential Attainment (excludes secondary diploma or equivalent)	60	15	13	21.6%
Youth Retention in Employment, Education or Training	58	18	18	31%

C.1 Attachment 2

WIOA Adult/DW - Financial and Performance Report for Program Year 2018-19

Adult/Dislocated Worker - Budget v. Expenditures (Through 9/30/2018)

Goodwill Central Coast	WIOA Adult	WIOA DW	Total
Budget	\$300,000	\$300,000	\$600,000
Invoiced Amount	\$57,201.96	\$53,913.70	\$111,115.66
Balance	\$242,798.04	\$236,086.30	\$488,884.34
Percent Invoiced	19%	22.8%	18.5%

Adult – Federal Performance Goals (Through 09/30/2018)

Adult Measures	Target Performance Level	Performance through 1 st Quarter	1 st QTR % of Target Achieved	Met 80% Target?
Employment 2nd Q post exit	64%	80%	125%	YES
Employment 4th Q post exit	60.5%	73.9%	122%	YES
Median Earnings	\$5,200	\$8,536.92	164%	YES
Credential Attainment Rate	53%	80%	150%	YES

Dislocated Worker - Federal Performance Goals (Through 09/30/2018)

DW Measures	Target Performance Level	Performance through 1 st Quarter	1 st QTR % of Target Achieved	Met 80% Target?
Employment 2nd Q post exit	68%	90%	132%	YES
Employment 4th Q post exit	65%	72.2%	111%	YES
Median Earnings	\$7,700	\$13,615.97	176%	YES
Credential Attainment Rate	57%	84.6%	148%	YES

Adult/Dislocated Worker - Contract Performance Outcomes (Through 9/30/2018)

Goodwill Central Coast Contract Objectives	Annual Plan		Actual		% Annual Plan	
	Adult	DW	Adult	DW	Adult	DW
New Training Enrollments	98	65	43	17	43.8%	26%
Successful Training Completions	54	51	13	5	24%	9.8%
Entered Employment	52	47	17	4	32.6%	8.5%

C.1 Attachment 3

Cabrillo Student Resource and Support Network(SRSN) WIOA Financial and Performance Report for Program Year 2018-19

Cabrillo SRSN - Budget v. Expenditures Q1 (Through 9/30/2018)

Cabrillo SRSN	WIOA Adult	WIOA DW	Total
Budget	\$37,500	\$37,500	\$75,000
Invoiced Amount	\$7836.18	\$7836.21	\$15672.39
Balance	\$29,663.82	\$29,663.79	\$59,327.61
Percent Invoiced	20.8%	20.8%	20.8%

Cabrillo SRSN - Contract Performance Objectives Q1 (Through 9/30/2018)

Cabrillo SRSN Contract Outcomes	Annual Plan		Actual		% Annual Plan	
	Adult	DW	Adult	DW	Adult	DW
New Training Enrollments	21	16	18	7	85.7%	43.7%
Successful Training Completions	9	9	0	0	0%	0%

C.1 Attachment 4

WTW Expanded Subsidized Employment - Financial and Performance Report for Fiscal Year 2018-19

ESE - Budget v. Expenditures (7/1/2018 through 9/30/2018)

	Goodwill (STEP & TEMP)	Community Action Board (SmartHire)	Cabrillo (SRSN)	Total
Budget	\$649,715	\$649,966	\$109,189	\$1,420,470
Expenditures	\$110,479.72	\$116,459.39	\$22,584.26	\$249,523.37
Balance	\$539,235.28	\$533,506.61	\$86,604.74	\$1,159,346.63
Percent Expended	17%	17.9%	20.7%	18.5%

ESE – Performance Goals (Through 9/30/18)

Measure	Target Performance Level	Performance in 1st Quarter	Met Target?
STEP participants will successfully complete a 3-month subsidized placement	55%	68%	Yes
STEP participants who successfully complete 3-month placement will start a SmartHire placement or enter into employment within 3 months of completion	70%	54%	No
TEMP participants will successfully complete a 1-month subsidized placement	75%	55%	No
SmartHire participants will successfully complete a subsidized employment placement	85%	10%	No
SmartHire participants who complete a placement will enter into unsubsidized employment	100%	100%	Yes
SmartHire participants will remain employed in unsubsidized placement for 6 months	75%	100%	Yes
SRSN student retention rate is within 5% of retention rate of entire student body	100%	100%	Yes

ESE - Contract Performance Outcomes (Through 9/30/2018)

C.1 Attachment 4

WTW Expanded Subsidized Employment - Financial and Performance Report for Fiscal Year 2018-19

Contract Outcomes	Annual Plan	Actual	% Annual Plan
New or Returning Enrollments (Goodwill - STEP)	90	31	34%
New or returning Enrollments (Goodwill - TEMP)	60	11	18%
Cumulative Enrollments (CAB) - placements in subsidized jobs	42	4	10%
New employer contacts (CAB)	48	24	50%
New employer contracts (CAB)	50% of those contacted	2	8%
New or Returning Enrollments (Cabrillo) SRSN Work Study Positions*	35	23	65.7%

C.1 Attachment 5

WTW – Job Search Workshop (JSW) Financial and Performance Report for Program Year 2018-19

Goodwill JSW - Budget v. Expenditures (Through 9/30/2018)

Goodwill JSW	Services for CalWORKs clients
Budget	\$110,812
Expenditures	\$27,459
Balance	\$83,353
Percent Expended	25%

Goodwill JSW – Performance Goals (Through 9/30/18)

Measure	Target Performance Level	Performance through 1 st Quarter	Met Target?
Participants will complete a 4-week Job Search Workshop	65%	80%	Yes

Goodwill JSW - Contract Performance Outcomes (Through 9/30/18)

Contract Outcomes	Annual Plan	Actual
JSW Completers will be employed within 6 weeks of completion	65%	71%
JSW completers will increase job search knowledge and skills, as measured by pre- and post-participation survey	100%	100%



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C.2 Hallmarks of Excellence Plan Update

COMMITTEE:	Career Center Committee	MEETING DATE:	January 16, 2019
STAFF NAME: Andy Stone, WDB Director; Sara Paz-Nethercutt, Sr. Analyst			

SUMMARY:

On September 11, 2018, the WDB approved the Hallmarks of Excellence AJCC Certification Action Plan. As a reminder, the certification areas and comprehensive AJCC rankings are listed below:

1. Physical location: 4
2. Universal access: 2
3. Partnerships: 3
4. Customer-centered services: 2
5. Targeted regional sectors and pathways: 3
6. Business services: 4
7. Cross-trained staff: 3
8. Data driven continuous improvements: 3

Currently, our local area has not attained the Hallmarks of Excellence certification and a recommendation was approved to have the local area focus on the areas underlined above to improve and attain a satisfactory ranking. There are no updates to report on plan progress since previously presented to this board on September 11, 2018. However, the attached action plan represents the updated PY 2018-19 progress for your committee review.

AJCC Hallmarks of Excellence Report accessible as follows:

<http://bit.do/epmYd>

☒ Attachment(s)

SUGGESTED MOTION: (if applicable)

COMMITTEE DATE	COMMITTEE APPROVAL: <input type="checkbox"/> Yes <input type="checkbox"/> No Other:
BOARD DATE	BOARD APPROVAL: <input type="checkbox"/> Yes <input type="checkbox"/> No Other:



**Comprehensive AJCC
Hallmarks of Excellence Action Plan**

Hallmark of Excellence	Continuous Improvement Goals and Recommendations	Ranking	PY 18/19 Target Action	YTD Progress
1. The AJCC physical location and facility enhances the customer experience	<ul style="list-style-type: none"> Develop better signage, including coming into compliance with requirements for AJCC branding. Develop a plan for additional outreach and advertising measures, including for workshops and recruiting events. Ensure that the calendar of events is available online. 	4	<ul style="list-style-type: none"> Develop better building signage, including coming into compliance with requirements for AJCC branding. 	
			<ul style="list-style-type: none"> Develop a plan for additional outreach and advertising. 	
2. The AJCC ensures universal access, with an emphasis on individuals with barriers to employment	<ul style="list-style-type: none"> Develop a staff training plan which includes how to serve individuals with barriers to employment, such as veterans, people with disabilities, and those who are basic skills deficient. Include staff and partner input as to where they would benefit from training. Ensure that staff receive each of the above training components on a regular cycle (frequency TBD, but at a minimum annually). Develop a plan to enhance programmatic accessibility, including leveraging the use of technology (to offer virtual services) and assistive devices/alternate mediums. 	2	<ul style="list-style-type: none"> Develop a capacity building/training plan. 	Discussions planned for next Career Center Operators meeting
			<ul style="list-style-type: none"> Develop a plan to enhance programmatic accessibility. 	Discussions planned for next Career Center Operators meeting
3. The AJCC actively supports the One-Stop system through effective partnerships	<ul style="list-style-type: none"> Develop and execute a training plan for line staff (including partners) on each partner's programs, services, and eligibility requirements. Develop a plan for line staff to have regular opportunities to meet across organizations, possibly through the Roundtables that were mentioned or through a One Stop Steering Committee. Complete the Integrated Service Guide. 	3	<ul style="list-style-type: none"> Complete the Integrated Service Guide. 	Completed and disseminated the guide.
			<ul style="list-style-type: none"> Develop a capacity building/training plan. 	Discussions planned for next Career Center Operators meeting
			<ul style="list-style-type: none"> Develop a plan for staff to meet across organizations. 	
4. The AJCC provides integrated, customer-centered services	<ul style="list-style-type: none"> Develop and execute a training plan for line staff (including partners) on each partner's programs, services, and eligibility requirements. Develop a plan for line staff to have regular opportunities to meet across organizations, 	2	<ul style="list-style-type: none"> Complete the Integrated Service Guide. 	Completed and disseminated the guide.
			<ul style="list-style-type: none"> Develop a capacity building/training plan. 	Discussions planned for next Career Center Operators meeting

Comprehensive AJCC Hallmarks of Excellence Action Plan

	possibly through the Roundtables that were mentioned or through a One Stop Steering Committee. <ul style="list-style-type: none"> Complete the Integrated Service Guide. 		<ul style="list-style-type: none"> Develop a plan for staff to meet across organizations. 	Discussions planned for next Career Center Operators meeting
5. The AJCC is an on-ramp for skill development and the attainment of industry-recognized credentials which meet the needs of targeted regional sectors and pathways.	<ul style="list-style-type: none"> Provide staff training on labor market information, targeted sectors and career pathways – and how to use this information in working with customers. Ensure this training is on going and regular. Organize job center information/displays to include priority sectors and related information. 	3	<ul style="list-style-type: none"> Develop a capacity building/training plan. 	Discussions planned for next Career Center Operators meeting
			<ul style="list-style-type: none"> Develop strategy for disseminating LMI to staff and the public. 	
			<ul style="list-style-type: none"> Train staff on how to access LMI and incorporate in their career coaching advising. 	
6. The AJCC actively engages industry and labor and supports regional sector strategies through an integrated business service strategy that focuses on quality jobs.	<ul style="list-style-type: none"> Examine the points at which business customer feedback is solicited and determine how this can be strengthened. 	4	<ul style="list-style-type: none"> Develop a plan for the utilization of customer feedback surveys. 	
7. The AJCC has high-quality, well-informed, and cross-trained staffing	<ul style="list-style-type: none"> Develop a comprehensive capacity building/training plan for staff and partners. Complete the Integrated Service Guide 	3	<ul style="list-style-type: none"> Complete the Integrated Service Guide. 	Completed and disseminated the guide
			<ul style="list-style-type: none"> Develop a capacity building/training plan. 	Discussions planned for next Career Center Operators meeting
8. The AJCC achieves business results through data-driven continuous improvement	<ul style="list-style-type: none"> Provide customer feedback forms in English and Spanish in the AJCC, as well as a box for returning completed forms. Explore other points at which customer feedback may be solicited; for example after workshops or for business customers, after recruiting events. 	3	<ul style="list-style-type: none"> Install a comment box in the Resource Room. 	Installed comment box in Resource Room
			<ul style="list-style-type: none"> Develop a plan for the utilization of customer feedback surveys. 	

Note: In order to receive a Hallmarks of Excellence AJCC Certification, an AJCC must receive a ranking of at least 3 in each of the eight Hallmarks.

KEY	
	on track to meet planned target for the year
	in danger of not meeting target for the year.



SANTA CRUZ COUNTY

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**Workforce Development Board
Guest Presenter
January 16, 2019**

18 W. Beach Street
Watsonville, CA 95076
(831) 763-8900
www.santacruzwb.com



David Beardsley



Sr. Department Admin Analyst

County of Santa Cruz – Human Services Department



☒ Action ☐ Consent ☐ Information ☐ Discussion

A.1 Recontracting PY 19/20 WIOA Services

COMMITTEE:	Career Center Committee	MEETING DATE:	January 16, 2019
STAFF NAME: Andy Stone, WDB Director; Sara Paz-Nethercutt, Sr. Analyst, Katy Chevalier, Program Manager			

SUMMARY:

As you may recall, the WIOA contracts are currently completing year one (1) of a potential four (4) year contract cycle from the last procurement award process. It is recommended that WIOA/Welfare to Work contract services continue with the current service providers as follows:

1. Cabrillo Student Resources and Support Network for WIOA/WTW participant support services and WTW work study. A proposal for an increase in the WIOA contracted services for \$120,000 would include servicing all participants who chose Cabrillo, as their training provider, in the WIOA program rather than setting annual service goals.
2. Goodwill Central Coast for WIOA Adult/Dislocated Worker program services and WTW job search workshops and subsidized employment programs.
3. Eckerd Youth Alternatives for the Career Center Operator.
4. Santa Cruz County Office of Education (SCCOE) for WIOA Youth program services, otherwise referred to as Suenos.

Although the Employment Development Department (EDD) has not yet released the Workforce Innovation and Opportunity Act (WIOA) Allocations for Program Year 2019-20 for the Adult, Dislocated Worker (DW), Rapid Response and Youth funding sources, final contractor allocations will be based upon overall state funding levels. It is recommended that the Executive Committee of this Board have final authority over allocation amounts.

Negotiations on the scope of work with the service goals and the budgets will be completed with services continuing as of July 1, 2019, according to the County's continuing contract agreements process.

☒ Attachment(s)

SUGGESTED MOTION: (if applicable)

I move to accept the PY 19/20 re-contracting recommendations, submit to the Executive Committee for final allocation approval and direct staff to move forward with contract negotiations upon receipt of approvals.

COMMITTEE DATE	COMMITTEE APPROVAL: <input type="checkbox"/> Yes <input type="checkbox"/> No Other:
BOARD DATE	BOARD APPROVAL: <input type="checkbox"/> Yes <input type="checkbox"/> No Other:

A.1 Recontracting PY 19/20
Workforce Service Providers

CONTRACTOR	Funding Source/ Services	Actual PY 18/19 Allocation	Recommended PY19/20 Allocation
Eckerd, Career Center Operator	Adult, Dislocated Worker, Youth	\$75,000	\$75,000
Goodwill Central Coast	Adult, Dislocated Worker	\$600,000	+/- 10% *
	WTW JSW	\$110,812	\$110,812
	WTW STEP/ TEMP	\$649,715	\$649,715
Cabrillo Student Resource and Support Network	Adult, Dislocated Worker	\$75,000	\$120,000*
	WTW	\$77,465	\$77,465
	WTW, work study	\$109,189	\$109,189
SCCOE, Sueños	Youth	\$775,000	+/- 10% *

* Final contractor funding allocation is based upon final funding levels from the State.

WTW: Welfare to Work

JSW: Job Search Workshops

STEP/TEMP: Subsidized Transitional Employment Program (STEP)/Temporary Employment to Meet Participation (TEMP) program

NOTE: Contracts for all Workforce Services for Business allocations, ie. rapid response, layoff aversion, will be presented at the Business Services Committee meeting for re-contracting approval.